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JASPER Offers Significant Savings on Select Late-Model Engines

It's paying off. In our never-ending commitment to continuous improvements, eliminating waste and reducing costs, Jasper Engines & Transmissions offers you significant savings on the following select late-model engines:

<u>Engine Make</u>	<u>Amount of Savings</u>
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GM

2.2L 4cyl	\$500
2.8L 4cyl	\$300
3.5L 5cyl	\$300
4.2L 6cyl (DOHC)	\$250
4.8L V8	\$250
5.3L V8 (Aluminum Block)	\$900
5.3L V8 (Cast Iron Block)	\$250
6.0L V8	\$100



GM 4.8L V8

Ford

2.3L 4cyl (DOHC, 2006 & Earlier)	\$275
2.3L 4cyl (DOHC, 2006 & Later)	\$400
3.0L V6	\$250*
3.8L V6	\$250*
4.0L V6	\$250*
4.2L V6	\$250*



Ford 4.2L V6

Chrysler

3.7L V6	\$450
4.7L V8	\$400
5.7L V8 (2003-2004)	\$400
5.7L V8 (2005 & Later)	\$500
8.0L V10	\$500



Chrysler 4.7L V8

* Limited offer on these Ford engines expires November 14th, 2009.

Each of these engines is covered by JASPER's 3 Year/100,000 Mile Nationwide Parts & Labor Warranty. Full warranty disclosure is available upon request.

For more information, log onto www.jasperengines.com, or contact Jasper Engines & Transmissions at 1-800-827-7455.

Be Car Care Aware™

Woods Automotive Center

Northeast of Houston, Texas, is the community of Dayton. If you drive along North Cleveland Street, just outside of Dayton, you will find Woods Automotive Center. Woods has been a family-owned, full-service automotive repair facility since August of 1990.

Owner Bruce Woods, Sr. is a Texas native who worked in local shops throughout the area and at a local Buick dealership. While interviewing for the position at the dealership, he proved himself by fixing the owner's car, something that no one else could do. Woods then decided it was time to open his own shop.

Bruce's wife, Cathy, is the current service advisor. Cathy manages the books, the jobs, the daily sales, and is responsible for the 75% close rate with JASPER products.

Bruce's son, Bruce Jr., has been a technician at the shop for nine years. Bruce Sr. almost didn't get to pass the family business on to his son. However, a knee injury that proved devastating for Bruce Jr's college football career proved to be a blessing in disguise as he takes the wheel of the family business.

The original Woods Automotive was a one-bay shop located along Texas Highway 1960 in Dayton. In 2004, Bruce Sr. moved his business to its present location at 3820 North Cleveland Street. Once moved, the Woods' noticed the nicer appearance of

their new location attracted better customers, and a higher rate of female customers.

Woods Automotive Center is 40 feet by 80 feet, with six service bays. Both father and son are ASE Certified Technicians. Since they are owners in the business, they have a vested interest in staying on top of the changes in the market. Each maintains their Certification, and participate in JASPER plant tours, and Technical Clinics in the area.

When it comes to remanufactured drivetrain products, Woods Automotive Center has chosen JASPER. They've used JASPER engines, transmissions and differentials, averaging three units per month for over six years.

"I've been doing this too long to gamble," says Bruce Sr. "I want something I can count on. We have been supported by JASPER."

Located in a town of less than 6,000 people, Woods Automotive Center is the quintessential small business. In a short period of time, they've earned a great reputation for quality, honest work and fair quotes. They've succeeded by educating their customers through service, and not through specials or bargain prices. By running the shop as a money-making business, Woods Automotive Center has earned the respect of those they do business with.



Woods Automotive Center in Dayton, Texas, provides complete automotive service and quality JASPER remanufactured products.

We Have Our Calendar Winners for 2010



1951 Cadillac owned by Larry & Glenda Dodd of Lavonia, Georgia.



1967 Chevy Camaro owned by Barry & Karyn Robertson of Bridge City, Texas.

There were a lot of great entries submitted this year, but we have our winning photographs to grace the pages of the 2010 Jasper Engines & Transmissions calendar.

All of the entries received this year were judged on adherence to the category, equipment appearance and the quality of the photograph or image.

Every qualified entrant received a Jasper Engines & Transmissions hat. All entrants whose work appeared in the calendar received a \$100 gift certificate which can be used to purchase JASPER remanufactured products or wearable items, 24 complimentary calendars and a special JASPER Gift Package.

Congratulations to all our winners!



1934 Studebaker Dictator owned by Charles Adams of Signal Mountain, Tennessee.



1954 Chevy Truck owned by Kenneth Fletcher of Columbia, South Carolina.



1934 Plymouth Sedan owned by Kenny & Gayle Cooley of Sedalia, Missouri.



1950 Dodge Wayfarer Convertible Coupe owned by Cecil & Julia McKay of DeWitt, Michigan.

Gary & Christina Byrer
Bicknell, Indiana
1940 Chevy Master 85
Business Coupe

Kenneth Fletcher
Columbia, South Carolina
1954 Chevy Truck

Tim Miller
Allentown, Pennsylvania
1968 Mercury Cougar XR-7

Harold Allen
Shelbyville, Texas
1966 Chevy Carry All

Wayne Ausherman
Frederick, Maryland
1956 Chevy Corvette

Kenny & Gayle Cooley
Centralia, Missouri
1934 Plymouth Sedan

Dustin Kilgore
Navarre, Ohio
1947 Chevy Truck

Wayne Gerst
Severna Park, Maryland
1932 Ford Coupe

Larry & Glenda Dodd
Lavonia, Georgia
1951 Cadillac

Ron & Vicky Stanislaw
Mohnton, Pennsylvania
1966 Ford Mustang Coupe

Cecil & Julia McKay
DeWitt, Michigan
1950 Dodge Wayfarer
Convertible Coupe

Charles Adams
Signal Mountain, Tennessee
1934 Studebaker Dictator

Barry & Karyn Robertson
Bridge City, Texas
1967 Chevy Camaro

JASPER Associate Lands Record Catch



The crew of the 'Jasper Time' pose with their record setting catch. Pictured left to right: Chip Temple, Ed Gogel, Tommy Braden, Matt Pearson and Mark Wallace.

Chip Temple's first major fishing tournament experience is one he'll never forget. Chip is a resident of Stockbridge, Georgia, and an Inside Sales Associate of Jasper Engines & Transmissions in Peachtree City, Georgia.

An admitted outsider when it comes to fishing's biggest stages, Temple hooked, battled and helped reel in a 714.7-pound, 121.5-inch blue marlin to help the crew of the *Jasper Time* shatter the Emerald Coast Blue Marlin Classic record.

"We fought about 100 runs from her," said Temple, who battled the marlin for eight hours before the crew finally hauled it on board.

The marlin beat out the previous record of 692.6 pounds set in 2006 and far outpaced the 566.8 pound average for the tourney winner. The record-setting catch cruised to first place and will earn the crew at least \$325,000 in prize money. The 67-boat event carried a total purse of \$1.3 million.

The *Jasper Time* crew reeled in the marlin with just five men on board, which Wallace said was a small group for this kind of event. The team consisted of angler Chip Temple, mate Ed Gogel, captain Tommy Braden, mate Matt Pearson and boat owner Mark Wallace.

While Temple spent eight hours in the chair physically attached to the fishing reel, one mate tended the line and another stood behind Temple to pivot the chair as needed. Wallace filmed the event and Braden ran the boat.

"You don't have any back-up," Wallace said. "Normally you have at least two anglers and a film man and two crew plus a captain, so we were a little shorthanded."

JASPER Diesel Fuel System Components Available

The Diesel Division of Jasper Engines & Transmissions is branching out. Customers can purchase over-the-counter fuel system components, including fuel pumps, injectors and turbochargers, for select diesel applications.

The fuel system components JASPER has to offer include:

- DS pump for GM 6.5TE engines
- DB2 pump for GM 6.2 & 6.5 and Ford 6.9 & 7.3 engines
- VP44 pump for Cummins ISB & Common Rail engines
- All Bosch in-line pumps
- V-style pump for Caterpillar 3208
- Governor for Caterpillar 3116
- Injectors for GM 6.2 & 6.5 and Ford 6.9 & 7.3 engines
- Turbochargers for GM 6.2 & 6.5 and Ford 7.3 & 444 engines

"Through our efforts in Lean Manufacturing, we have been able to free up workspace and manpower, and have created sourcing efforts with our various vendors regarding parts, to provide customers these additional components," said Ryan Dooley, JASPER Diesel Fuel Room Manager.

All JASPER pumps are calibrated using the latest test specifications. "Units such as the VP44 are tested on JASPER's state of the art Bosch 815 test stand," added Dooley. "The PSG (electronic controller) is re-flashed to new pump parameters. All pre-1999 PSG units are discarded."

All injection pumps carry a 1-year Parts & Labor Warranty, with labor capped at a \$125.00 total. All turbos carry a 1-year Parts & Labor Warranty, with labor capped at \$100.00 total. All injectors carry a 6-month parts only warranty.

For more information on these and other JASPER fuel system components, please call 1-800-827-7455.



Clockwise from lower left: Bosch in-line pump, Borg Warner turbocharger for GM 6.5, VP44 pump for Cummins common rail engine, Bosch injector.

The Transmission Dojo

"BUILDING QUALITY ASSOCIATES THROUGH A UNIQUE LEARNING ENVIRONMENT."

This is the mission statement of the newly established Transmission DOJO at JASPER's Crawford County facility.

Although it's been operational for over a year, the DOJO has undergone a facelift to better serve our customers, and our Associates.

Just what is a DOJO? Good question! The DOJO is an off-line learning center designed to provide new and existing Associates the opportunity to learn not only about their job, but also the skills necessary to STRIVE and THRIVE in the JASPER culture. In addition, the DOJO is used for specialized quality training, as well as re-certification training.

Led by Master Instructor, Lauralee Peppers, Associates are able to learn a process in a one-on-one environment, away from the distractions of the production area. Associates follow a standard curriculum. Because the training is one-on-one, JASPER can provide a specialized learning experience specific to individual's needs.

During the first two weeks, Associates will learn:

- Disassembly, Sub-Assembly and Final Assembly
- Basic Transmission 101
- Safety Requirements/JSA
- All parts for the specific transmission by name and function

- All tools to perform the job by name and function
- History and Culture of JASPER
- Quality Objectives
- Tour of department and product flow
- Job Instruction Training
- Basic elements of the Jasper Production System (JPS), including:
 - *Philosophy*
 - *5S*
 - *Standard Work*
 - *8 Wastes*
 - *Problem Solving/A3*
- Continuous Improvement Program
- All computer functions
- And much, much more

As in any classroom, Associates are also given homework, pop quizzes and go on in-house field trips to better enhance the learning experience.

In the Associates' third week, they focus on the specific job for which they were hired. They also work toward meeting cycle times. In addition, some Associates are moved to a transition POD, within the production area, to give them more of a "real life" experience.

Throughout the DOJO experience, Associates are encouraged not only to Do It Right, but to Have Fun, as well. This is evidenced by the requirements for graduation from the DOJO.

Before moving onto a full-time role, Associates will be expected to accomplish



The Transmission Dojo is off-line; away from the distractions of the production area.

the following:

- Must be able to repeatedly perform the process, based on the standard work
- Must be able to train another Associate on the process
- Must pass a written general knowledge, parts and standard work test
- Must complete a book review on "Joe's Garage"
- Must complete a technical research question
- Must complete a JPS skills check-off list and display application of learning
- Must submit a minimum of two (2) Continuous Improvement ideas

Once an Associate completes these steps, they can proudly say, "I Got My MOJO in The DOJO."

JASPER Names Preferred Partners of 2008

Jasper Engines & Transmissions of Jasper, Indiana, has named its Preferred Partners of 2008. The recipients of the award are Enginetech Inc., Raytech-Allomatic Products, Elgin Industries, Grant Iron and Motors, Melling Automotive Products, Mahle-Clevite and Sonnax Industries. The awards were presented during the Jasper Engines & Transmissions 22nd Annual Preferred Partners Banquet on September 10th.

Each of these companies has received this award in the past, and two have received this award for at least 6 years or more. They are Grant Iron and Motors (6 years), and Elgin Industries (8 years).

The JASPER Preferred Partner Award is presented annually to recognize the company's Partners in Success. Recipients are nominated by an individual within the Purchasing, Quality, Manufacturing or Payables divisions of the JASPER organization and are judged on Quality, Service, Fill-Rate, Response Time to a Problem, and Billing/Credit Procedures, among other criteria. Approval from all of the above mentioned divisions is required

for selection as a Preferred Partner.

Gary Bair, Director of Purchasing for Jasper Engines & Transmissions, stated that the expectations of the suppliers are nothing less than the expectations of our customers. "Our expectations, and our supplier's expectations, are simple: a quality product, on-time delivery, a fair price, correct delivery, tech support, product development and simple, fair and honest expectations."

"The past year has been trying, and the future is cloudy at best," added Bair. "Despite all the negative news we hear, we must, as partners, continue to move forward."

JASPER, the nation's leading remanufacturer of drivetrain components, including gas and diesel engines, transmissions, differentials, alternate fuel engines, performance products and marine products, has been in operation for 67 years. JASPER is known throughout the aftermarket industry as a leader and innovator in quality and service.

JASPER Offers Special 6.0L International Diesel for Select Ford Applications

Jasper Engines & Transmissions is offering a special version of its remanufactured Complete 6.0L International Diesel engine for select applications.

This unique engine comes equipped with special head studs, instead of standard head bolts, for the following applications:

- 2003 Ford F250, F350, F450, F550 trucks with automatic transmission.
- 2004 Ford F250, F350, F450, F550 trucks with automatic transmission.
- 2005-2006 Ford F250, F350, F450, F550 trucks with automatic transmission

“These engines are not being marketed as High Performance engines and by no means are we either encouraging or endorsing the use of any performance enhancing changes to the engine,” says

Fred Ernst, JASPER Diesel Marketing Director. “But, rather, we recognize that there seems to be a market for this because of some problems customers have seen with the OEM products in the field.”



The JASPER Complete 6.0L International Diesel Engine, with special head studs in place of standard head bolts, is available for select Ford applications.

“It is important to point out that because of JASPER’s machining & assembly processes, latest head gaskets, all new head bolts & general improvements we incorporate into our standard remanufactured 6.0 engines, we do not experience the head gasket/head bolt related issues with our remanufactured engines,” added Ernst. “This is being offered only as an option for the customer who is less confident with the standard head bolt design.”

These engines are readily available for exchange, and are covered by JASPER’s standard 1-Year warranty for Complete engines. These special versions may be expanded to other 6.0L International applications in future months.

For more information on these and other JASPER quality remanufactured products, call 800-827-7455 or visit www.jasperengines.com.



RETURN SERVICE REQUESTED

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