

In This Issue...

Customer Profile:
Truck Works, Inc. **pg. 2**

JASPER® Names Dooley,
Hoffman, Gregory, to New
Leadership Positions **pg. 3**

St. Paul Earns Top Honors
from Jasper Engines &
Transmissions Sales
Awards **pg. 3**

JASPER's 2023 Performance
Show Schedule **pg. 4**

Easy to Find Co-op
Information **pg. 4**

QR Code for Past
Newsletters **pg. 4**

2024 JASPER® Calendar Entry
Deadline July 1st **pg. 5**

NASCAR® Xfinity Series/
Craftsman Truck Series Teams
Using JASPER® 4-Speed
Transmissions in 2023 **pg. 5**

Additional Leadership Positions
Announced by JASPER® **pg. 6**

JASPER® Invests in Valve
Stem Seal Tester **pg. 6**

Darrin Barney:
New Elite President... Same
Great Training Course **pg. 7**



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Weinzapfel Named Jasper Engines & Transmissions President!

Jasper Holdings, Inc. has named Matt Weinzapfel President of Jasper Engines & Transmissions, headquartered in Jasper, Indiana. Zach Bawel, President of Jasper Holdings, Inc., shared, “We are excited to have Matt leading Jasper Engines & Transmissions. Matt’s cross-functional background of 30 years within JASPER® helps bring well-rounded ideas and perspectives to our Executive Leadership Team. We know Matt will help guide Jasper Engines & Transmissions as we continue to grow in the future.”

Weinzapfel began his career at JASPER in May of 1992 as an intern working in branch auditing and accounting for five years. Afterward, Weinzapfel spent six years as general manager of JASPER’s Crawford County operations. Weinzapfel later spent three years as general manager of Gas and Diesel Engine operations for the Jasper and Crawford facilities, two years as a member of the JASPER Production System, and as Diesel Division manager for three years. Matt has been a Vice President in Engine Manufacturing and became Chief Operating Officer last year.

“Matt brought his unique skill set to our Executive Committee the last twelve years as our VP of the Engine Divisions and most recently serving as Chief Operating Officer of Jasper Engines and Transmissions. We believe in promoting from within and are excited to see Matt in his new role. Matt, like our other presidents, will report up through Jasper Holdings,” said Jasper Holdings, Inc. Chairman/CEO Doug Bawel.

“It has been a blessing to be a part of this organization for the past 30 years and witness the creation and growth of our ESOP”



Matt Weinzapfel began his JASPER career in 1992 as an intern. Thirty years later, he is now President.

said Weinzapfel. “It is exciting to see the tremendous growth in our remanufacturing businesses, as well as the expansion of the JASPER Holdings, Inc. family of companies through acquisitions. I appreciate the opportunity to work with all our Associate-Owners to make JASPER the Company of Choice for our future Associate-Owners, and the Brand of Choice for our Customers.”

Jasper Holdings, Inc. is the parent company of Jasper Engines & Transmissions, Jasper Electric Motors, Jasper Innovative Solutions, Weller Truck Parts, Diesel USA Group, D&W Diesel, and Jer-Den Plastics. Jasper Holdings, Inc. is one of the nation’s 35 largest 100% ESOP companies, with over 4,100 Associate-Owners across the seven companies.

Truck Works, Inc.

Banning, California, is the home to Truck Works, Inc., a full-service truck repair and preventative maintenance facility specializing in both gas and diesel engines for all makes and models. Located adjacent to the I-10 corridor between Riverside and Palm Springs, Truck Works considers diesel trucks their true specialty. "If it's got a diesel engine, we can fix it," says owner Terry Ward. "Whether it's a work truck for your business or fleet, your daily driver or toy hauler, we have you covered."

Truck Works began in April of 2005 as a small, one-person shop in a 3,500 square-foot building on the east end of Banning. Terry, a 20-year diesel truck mechanic, and his wife Denise set out to deliver not only a high level of quality but to be personal as well. "We wanted to add comfort back to customers in a job well done at a fair price," Terry said.

The business success prompted Truck Works to move in 2015 to its location at 504 East Lincoln Street in Banning. The shop has 7,800 square feet of workspace and eleven service bays. There's also 2,200 square feet of office space within the building.

Of the ten employees, five are technicians that have earned a combination of ASE Certification and multiple certifications in aftermarket training courses. "At Truck Works, we think of our employees as an investment, not only a work family," said Terry. "We try to make work fun, and in addition to their normal duties, a portion of their weekly duties are spent on something that stretches their knowledge, excites or inspires them."

Truck Works has also established an in-house

training facility, with assistance from high-level training instructors, to keep up with the industry.

Truck Works has been an installer of JASPER® remanufactured gas and diesel engines, transmissions, diesel fuel systems, and turbochargers since 2008. They will continue to use JASPER products for many reasons. "The JASPER warranty is second to none," said Terry. "We also get familiar with what JASPER focuses on with their remanufactured units. Being familiar with common failures in the industry, and ensuring all updates to these failed components are addressed in their remanufacturing process, assures us we are installing products we are confident will last."

When it comes to the customer, Truck Works has the highest respect. Though some customers see them for lift kits and flashy wheels, they also deal with those stressful situations when a customer's vehicle breaks down. "It's in these times we want our customers to know that we are here to help," Terry said. "Truck Works is here for the long haul; for the relationships and camaraderie of our customers."

Truck Works also takes time to sponsor and support multiple community functions as a way to give back. Terry and Denise have coached sports programs in their spare time for nearly 20 years. "Volunteering is our way of saying thank you for all of the community's support," said Terry.

"The future looks bright for Truck Works," Terry added. "We have built a solid foundation and invested in the good character of employees who share our goals. We are all happy to do our job, care for our customers, and expand our business when the time comes."



Truck Works, Inc. of Banning, California, has been an installer of JASPER quality remanufactured products since 2008.

JASPER® Names Dooley, Hoffman, Gregory, to New Leadership Positions

Jasper Engines & Transmissions has announced the following changes in production leadership. Ryan Dooley was named Director of Diesel Manufacturing, and Scott Hoffman was named Director of Gas Engine Manufacturing. In addition, JASPER named Matt Gregory the Plant Superintendent of the Willow Springs remanufacturing facility in Willow Springs, Missouri.



Ryan Dooley (left) was named JASPER's Director of Diesel Manufacturing. Scott Hoffman (center) was named Director of Gas Engine Manufacturing. Matt Gregory (right) was named Willow Springs Plant Superintendent.

Ryan began his career with JASPER in 1997 in failure analysis and has had various roles, including Customer Service Manager, Fuel Room Group Leader, and Diesel Division Manager.

“Ryan will continue oversight of diesel engine manufacturing, the fuel and air program, the Jasper West cylinder head operation, and Jasper Certified Components,” said JASPER President Matt Weinzapfel. “Additionally, Ryan will begin working with Associates supporting the parts stores and conveyance groups within the Dubois County and Willow Springs facilities.”

Scott has been with JASPER since 2007. He has worked in Customer Service, Quality, and within the gas engine group as a Team Leader, Group Leader, and Division Manager. “Scott will continue his oversight of the Jasper and Crawford Gas Divisions and will begin working with our Willow Springs Engine Division as well,” Weinzapfel added.

Matt has been with JASPER since the Willow Springs facility began operation in 2004. “He led our Willow Springs Gas Engine Division for his entire JASPER career and has been instrumental in the overall success of our Willow operation,” Weinzapfel said. “In light of the tremendous growth we have seen at Willow, Matt will begin offering support to our Willow Springs Maintenance, Materials, Quality, and JPS groups, ensuring alignment with our corporate initiatives. He will also continue to be active in the most recent building expansion, the renovation and improvement of the existing facility, and the development of the future leaders of the Willow manufacturing operation.”

St. Paul Earns Top Honors from Jasper Engines & Transmissions Sales Awards

The St. Paul, Minnesota, branch of Jasper Engines & Transmissions took home the President's Award for 2022 during the company's annual sales awards held on February 7th. Today, JASPER® has 52 branches throughout the United States.

Based upon improvements in several sales categories, JASPER recognizes the President's Award as its top branch honor. In addition, the St. Paul branch received an award for Most Improved Transmission Sales and Most Improved Branch.

“This is a testament to our Operations and Sales Associates in the St. Paul market,” said JASPER Vice President of Sales Joe McDonald. “It's a difficult award to win and takes a high level of teamwork.”

Individually, St. Paul Sales Representative GJ Ross was recognized for Most Improved Sales Volume in 2022 and earned second place honors for Veteran Sales Representative of the Year. Ross was also named a Silver Level sales recipient, achieving a company sales increase in 2022 over the previous two years.

“GJ had an instrumental role in the overall success of our St. Paul market,” McDonald added. “His dedication to his customers is an example for all of us and the results it can bring.”



St. Paul branch representatives (left to right) Kenny Fixmer and GJ Ross pose with their President's Award for 2022. The branch was also honored for Most Improved Transmission Sales, and Most Improved Branch.

JASPER's 2023 Performance Show Schedule



JASPER's Rolling Showcase will appear at several high-profile car shows and performance events from April through November. There are several product displays, including Gas Engine, Transmission, Diesel Air and Fuel, Performance and Authentic Custom Drivetrains.

Jasper Engines & Transmissions is back on the road for 2023.

JASPER® has updated its mobile marketing rig to better educate automotive enthusiasts on our remanufacturing capabilities, appropriately named the "JASPER Rolling Showcase." The "Showcase" will appear at several high-profile car shows and performance events from April through November.

The JASPER Rolling Showcase brings along several product dis-

plays, including components from the Gas Engine, Transmission, Diesel Air and Fuel, Performance, and Authentic Custom Drivetrain divisions. JASPER Associates are on hand at each event, so visitors can walk up and ask about our remanufacturing processes.

For over 80 years, JASPER has been committed to being the Brand of Choice for our customers in the automotive industry. JASPER's Mission Statement is simple: "Do It Right... And Have Fun!"

April 19-23 Spring Carlisle Collector Car Flea Market, Corral & Auction - Carlisle, PA

July 6-8 Iola Car Show - Iola, WI

July 14-16 Syracuse Nationals - Syracuse, NY

August 3-6 NSRA Street Rod Nationals - Louisville, KY

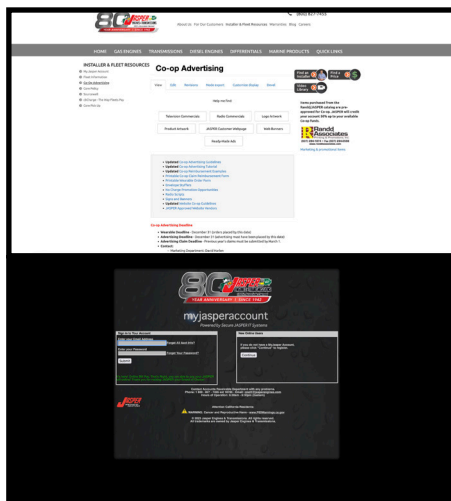
November 17-19 Moultrie Automotive Swap Meet - Moultrie, GA

Easy to Find Co-op Information

For complete information about the JASPER® Co-op Advertising Program and to see if you qualify, visit our website at www.jasperengines.com. Click the Installer and Fleet Resources heading at the top of the page, then select Co-op Advertising in the left-hand column or log onto the direct link: www.jasperengines.com/coop-advertising.

Checking your available funds is easy through access to our eCommerce portal, www.myjasperaccount.com. You can also speak with your JASPER Sales Representative for more information about our Co-op Advertising Program.

If you need immediate information on using and maximizing your JASPER Co-op Advertising Program benefits, please call 800-827-7455, and speak with David Harlan at extension 11752.



Log onto www.jasperengines.com/coop-advertising for more information on the program (top). Go to www.myjasperaccount.com to check your available funds through our eCommerce portal (above).

QR Code for Past Newsletters



Our December 2022 Newsletter was emailed to our many customers around the country. Please scan the QR code above if you did not receive the e-mail copy, and would like to read the articles from previous issues. Ask your sales representative about getting on our e-mail list!

Make JASPER® your Brand of Choice. Call us at 800.827.7455, or log onto www.jasperengines.com for more information on our remanufactured products.

2024 JASPER® Calendar Entry Deadline July 1st

The Jasper Engines & Transmissions 2023 calendar was a big success. A huge “Thank You” goes out to everyone who submitted entries. It’s hard to believe, but we’re already in the preliminary planning stages for our 2024 calendar. Do you, or your customer, have a vehicle that’s calendar-worthy? Don’t hesitate! Please send us your entry! Entrants must submit a color image and information about their unique vehicle, performance car, or truck, along with the JASPER remanufactured product that was installed.

You should place your vehicle in a show-type setting. Digital images of low-resolution quality, transferred onto photo paper, will not be accepted. High-resolution digital images, 8” x 10” at 300 dpi, are required. All entries will be judged based on adherence to the category, equipment appearance, and the quality of the photograph.

REMINDER!!! The deadline for 2024 Calendar entries is July 1st. If you have vehicle images and would like to request an entry form or additional information, contact Jennifer Hopf at: Jennifer.Hopf@jasperengines.com.

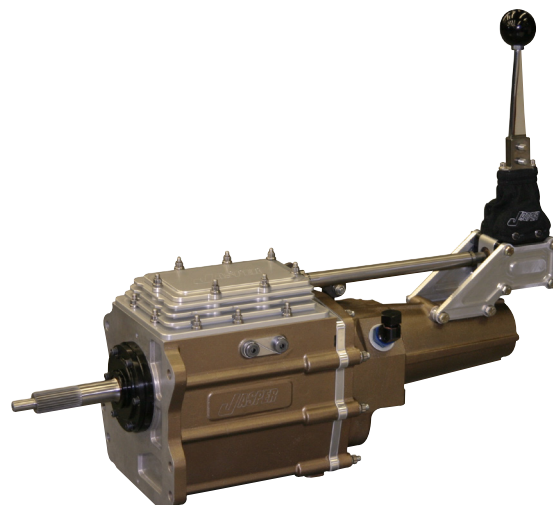


NASCAR® Xfinity Series/Craftsman Truck Series Teams Using JASPER® 4-Speed Transmissions in 2023

Twenty-one team/driver combinations are using the JASPER 4-Speed Transmission for the 2023 NASCAR® Xfinity Series season. Seven drivers representing four teams in the NASCAR® Craftsman Truck Series are also using the JASPER 4-Speed Transmission this year.

The following NASCAR® Xfinity Series teams are using JASPER 4-Speed Transmissions in 2023: JR Motorsports, with drivers Sam Mayer, Justin Allgaier, Josh Berry, and Brandon Jones. Kaulig Racing, with drivers Justin Haley, Daniel Hemric, and Chandler Smith. Joe Gibbs Racing, with drivers Sammy Smith, Ryan Truex, and John Hunter Nemechek. Stewart-Haas Racing, with drivers Cole Custer and Riley Herbst. Alpha Prime Racing, with drivers Ryan Ellis and Jeffrey Earnhardt. Our Motorsports, with drivers Anthony Alfredo and Jeb Burton. Richard Childress Racing, with drivers Sheldon Creed and Austin Hill. Big Machine Racing Team, with driver Parker Kligerman. AM Racing with driver Brett Moffitt. And RSS Racing, with driver Kyle Sieg.

The following NASCAR® Craftsman Truck Series teams are using JASPER 4-Speed Transmissions in 2023: GMS Racing, with drivers Grant Enfinger, Rajah Caruth, and Daniel Dye. McAnally-Hilgemann Racing, with drivers Christian Eckes and Chase Elliot. Rackley-W.A.R. Racing, with driver Matt DiBenedetto. And On Point Motorsports, with driver Ryan Vargas.



Top NASCAR® Xfinity Series, and Craftsman Truck Series teams, are using the JASPER 4-Speed Transmission in 2023.

“We are excited about the new season, with a roster of teams only limited by the number of transmissions we could service,” said Harrah Enterprise Manager Mark Harrah. “We’re also taking on a few teams in the NASCAR® Craftsman Truck Series for 2023 as we continue our focus to be the main supplier of driveline components to teams in these two great national touring series.”

The JASPER 4-Speed Transmission was used by 28 team/driver combinations in the NASCAR® Xfinity Series in 2022, including series champion Ty Gibbs and regular season champion AJ Allmendinger. These team/driver combinations accounted for 30 pole positions, 32 wins, 136 top-five finishes, and 269 top-ten finishes last season.

Additional Leadership Positions Announced by JASPER®



Becki Gehlhausen (far left) was named JASPER Diesel Division Operations Manager. Russell Haag (left) was named Gas Division Manager for the Jasper, Indiana facility. Kyle Holzbog (right) was named Operations Manager for the Crawford County Gas Division. Bradley Guy (far right) was named Operations Manager for the Willow Springs Gas Division.



Jasper Engines & Transmissions has announced the following changes in production leadership.

Becki Gehlhausen was named Operations Manager for the Diesel Division, working specifically with diesel remanufacturing lines. Becki began her career with JASPER in 1996 in the Gas Crankshaft department, moving to Connecting Rods after nine months and later to the Parts department, where she became Team Leader. Most recently, Becki was an Associate of the Bill of Materials department, where she became a Team Leader, then Group Leader, and eventually Department Manager. She succeeds Ryan Dooley, who was recently named Director of Diesel Manufacturing.

Russell Haag was named the Gas Division Manager for the Jasper, Indiana, facility. Russell began his career with JASPER in 2002, serving various roles in Gas Production, including Team Leader, Group Leader, and most recently, Operations Manager. He also served as a Customer Service Technician for seven years.

Kyle Holzbog was named Operations Manager for the Crawford County Gas Division. Kyle started his JASPER career as

an Inside Sales Associate in 2014. He moved to production and became a Team Leader in diesel production. He has been a Group Leader in the Crawford County Gas Division since 2018.

Both Russell and Kyle succeeded Scott Hoffman, who was recently named Director of Gas Engine Manufacturing.

Bradley Guy was named Operations Manager for the Willow Springs, Missouri, Gas Division. Bradley's career with JASPER started in 2011 in Gas Production. He has served as Team Leader and Group Leader in Production Support. Bradley's most recent position was Gas Division Group Leader. Bradley succeeds Matt Gregory, who was recently named Willow Springs Plant Superintendent.

"We congratulate Becki, Russell, Kyle, and Bradley for their continued growth within the JASPER Family," said JASPER President, Matt Weinzapfel. "We are proud and excited to "promote from within" to create our next generation of Engine Division leaders. This team has a combined 65 years of experience, and each has shown their commitment to JASPER's growth, and to our positive culture."

JASPER® Invests in Valve Stem Seal Tester

The job of a valve stem seal is very crucial in the operation of today's late-model engines. These seals function more like a metered orifice than an actual seal, designed to leak a small amount to lubricate the valve stem and valve guide. It's a balancing act, too much oil flow past the valve seal, and the engine consumes oil, too little oil flow, the valve guides burn.

When JASPER studies the valve stem seals for a specific engine, an Ahaus Valve Stem Seal Tester is used to measure how much oil flows past a valve seal. Seals are tested under pressure and vacuum. "We run our seal test at engine operating temperatures, and vary the speed of the machine as well," said JASPER Product Design Engineer Noah Fritchley. "For naturally aspirated engines, we test intake seals under vacuum and exhaust seals under pressure. For seals that get installed on both sides, we test them under both vacuum and pressure."

This results in using valve stem seals that are of the highest quality for our customers. "Not only high quality but also meets the proper oil flow for that specific application," Fritchley said. "We use this machine for all of our first article valve seal and quality inspections. This machine ultimately helps us hold our suppliers accountable for producing quality seals."



The Ahaus Valve Stem Seal Tester (top) measures how much oil flows past a valve seal. Seals are tested under pressure and vacuum (above) at engine operating temperatures and at various speeds.

New Elite President... Same Great Training Course

By Darrin Barney, President - EliteWorldwide Inc.

Darrin Barney

started his own auto repair and 4X4 business in 2003. By having a dedication to the success of his employees that is unlike any other, as well as to the care and safety of his customers, his success quickly caught the attention of the industry, and it's brought about his being featured in countless podcasts and nationally published articles. He's been on the cover of Auto Inc. magazine, and he's spoken at a number of the industry's largest events. Before becoming President at EliteWorldwide, he filled the role of lead trainer for the industry-acclaimed Master's Service Advisor Program, and he's coached a number of clients to incredible levels to help Elite grow into the remarkable brand it is today.



360 Coaching Program, Pro Service Peer Group, Master's Service Advisor Course, Fly With The Eagles Shop Management Course, and other exciting programs.”

“I have seen the changes good training and coaching can do for a business and personal life. I am living proof. My brother and I have always known how to care for people and fix cars, but we didn't know how to run a business. When we partnered with Elite, all that changed. We got with a great coach who taught us everything we missed. He helped us fill in the missing pieces and turn our business into something special and profitable. I believe in Elite and what we teach. I saw what it did for my family. I watched my life change, and when the opportunity came up for me to assume the role of President and CEO, I took it. I want to help those owners who were just like me.”

Darrin and Elite are excited to continue the Elite tradition of creating great content that changes people's lives.

One such example, is Elite's upcoming Fly With The Eagles – The Ultimate Training for Shop Owners. Revamped and refreshed, this 3-Day Shop Management course will be held June 13th - 15th, 2023, in Denver, Colorado.

This AMI-accredited course aims to help you create a more profitable, successful business. Bob Cooper built this course from the ground up based on his

success as a shop owner and his experience in helping thousands of other shop owners go right to the Top.

This series is now presented by Joe Marconi and Kevin Vaught, who have experienced extraordinary success as shop owners. So, it's no surprise that many industry leaders herald Fly With The Eagles as the most powerful shop management series available to shop owners and general managers.

After attending this comprehensive course for shop owners, you will be able to:

- **Improve your skills in time management, leadership, and goal setting**
- **Fully understand your shop's financials and key performance indicators**
- **Find and hire superstar service advisors and technicians**
- **Turn your existing employees into self-motivated superstars**
- **Fill your bays with the right kind of customers through new marketing programs**
- **Utilize your step-by-step Action Plan to ensure your ongoing success**

The last Fly With The Eagles course sold out rapidly - Call Elite to reserve your spot today at 800.204.3548. Mention JASPER for \$200 off registration.

As of January 1st, 2023, EliteWorldwide is under new ownership. Bob and Karen Cooper have decided they are ready to pass the torch to former VP of Operations Darrin Barney, who is happy to continue to carry it on as the new President and Owner. Elite has been a leader in the industry for over 32 years and is known for its ethics-based training and principles.

Barney and Elite have a lot of exciting things planned for the company, the automotive industry, and shop owners moving forward. Barney states, “I have been a shop owner myself for over 20 years, and the teachings of Bob Cooper and the Elite family, have changed my life. I am here to help continue that path of serving and helping others. We will continue doing this with our Top Shop

EliteTM
PEOPLE. PRINCIPLES. RESULTS.

FLY WITH THE EAGLES
The Industry's Most Powerful Shop Management Course

The 3-Day Fly With The Eagles course from EliteWorldwide will be held June 13th - 15th in Denver, Colorado. Mention JASPER for \$200 off registration. Call 800.204.3548 to register.



100% Associate Owned

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JASPER® Uses LECO Mass Spectrometer to Analyze Metal Composition

JASPER may surpass excellence in the never-ending quest to produce The Perfect Product. One of the ways we do that is through the use of cutting-edge technology, such as this LECO Mass Spectrometer. It's used to measure the chemical compositions of different metal alloys within the components we use in remanufacturing.

“We use it to help us reverse-engineer different parts,” said JASPER Product Design Engineer Noah Fritchley. “We also use it to hold our vendors accountable for supplying us good parts.”

The mass spectrometer works by burning a sample from a metal-alloy component. The machine evaluates the ions coming off that burn, telling us the chemical composition of that alloy. “In a simple way of putting it, it tells us what the ingredients are for a cake mixture,” said Fritchley. “It doesn't tell us necessarily how that cake was baked, but it does tell us what the ingredients are.”

Using a mass spectrometer helps JASPER improve quality and reduces the risk of substandard parts getting to the customer. “With all the global supply chain issues, we have seen vendors changing materials in our parts,” Fritchley added. “This is one machine to help further reduce the risk of inferior parts getting to our customer.”

For more information on the remanufactured products of Jasper Engines & Transmissions, contact us at 800.827.7455 or www.jasperengines.com.



The LECO Mass Spectrometer burns a sample from a metal-alloy component (top), in this case an intake valve. The machine evaluates the ions from the sample burn revealing the chemical composition of that alloy (above).