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News and Updates From Jasper Engines & Transmissions

October 2025

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Electronic Torque Control Used in Duramax Assembly



During final assembly, electronic torque control ensures the correct clamp load on remanufactured GM Duramax heads (*above left*) and main caps (*above right*). Torque settings are automatically adjusted (*left*), eliminating the need for multiple wrenches at a single station.

The use of electronic torque control is a crucial part of JASPER's ongoing efforts to enhance the quality of our remanufactured GM Duramax diesel engines.

Electronic torque control employs fastener yield detection to ensure that torque-to-yield bolts achieve the correct clamp load. This technology guarantees uniform clamp load on head gaskets and main caps, resulting in a high-quality product for our customers.

The bolt sequence for the Duramax is programmed into the tool, ensuring that the procedure is followed consistently. Any bolts identified by the program as being beyond their fatigue limit are discarded by the Associate. Furthermore, the data system automatically adjusts torque settings, eliminating the need for multiple torque wrenches to cover different torque ranges at a single station.

JASPER's implementation of electronic torque control in remanufacturing GM Duramax diesel engines is another way we provide peace of mind for both you and your customers.

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Accu-Tech, LLC

Las Cruces, New Mexico, is home to Accu-Tech, a locally owned, one-stop repair facility specializing in light-duty auto and diesel repair.

Accu-Tech's owner, Jon Rice, has over 23 years of experience in the automotive industry. He studied General Motors systems and briefly worked in heavy equipment. After spending about ten years in the automotive field, Jon received support from his family to start his own business, which officially opened on July 5th, 2011.

Accu-Tech is located at 746 West Palms in Las Cruces. In the beginning, Jon was the sole employee for the first couple of years. However, as the business flourished, he expanded his staff. Currently, a total of seven employees work at Accu-Tech, including four technicians, a fabricator, a shop foreman, and a service advisor. Jon and many of his technicians hold ASE-Certified Master Technician status or are certified in various automotive fields. To ensure his team stays current with the latest technology in the automotive industry, Jon encourages ongoing education and covers the training expenses. "They know the industry is always changing," Jon said, "and they want to learn and improve their skills."

With 8,000 square feet of space under roof, Accu-Tech has ten service bays. Jon wants his business to be known as the "go-to" place for all vehicle maintenance needs, whether gas or diesel, drivetrain, exhaust, suspension, brakes,

or electrical. Accu-Tech can also provide repair services to business fleet vehicles, and they offer a selection of aftermarket accessories for customers wishing to modify their vehicles.

For the past seven years, Accu-Tech has been a supplier of JASPER remanufactured engines, transmissions, and transfer cases. They also look to JASPER for air and fuel components, including turbos and fuel injectors. "We purchase as much JASPER product as we can each year," Jon said. "We use JASPER because they have a great warranty and they stand behind their product."

"Their customer service at both the local and national levels is top-notch," he added.

The number one goal at Accu-Tech is complete customer satisfaction. Each day, they focus on providing high-quality auto repair services coupled with top-notch customer service. The shop takes pride in being up to date, clean, and efficient to get a customer's car, truck, or SUV in and out as quickly as possible. "We do good work, and have great people on our staff," Jon said.

Accu-Tech helps the youth in the Las Cruces community by sponsoring high school sports teams, programs with area private schools, and the local 4-H club. Jon is personally involved with the Las Cruces 4x4 Club and has assisted with area 4-wheeling events for the last 20 years.



Accu-Tech of Las Cruces, New Mexico, has been a JASPER installer since 2018.

JASPER® Offers Late-Model GM AFM and AFM/DFM-Delete Engine Availability

Jasper Engines & Transmissions is excited to announce the expanded availability of the following GM Gen V AFM and AFM/DFM-Delete engines for late-model applications.

- **GM 6.2L DFM-Delete**
2021-2024 Escalade, Suburban, Tahoe, & Yukon
2022.5-2024 Sierra/Silverado 1500
- **GM 5.3L DFM-Delete**
2021-2024 Suburban, Tahoe, & Yukon
2022.5-2024 Sierra/Silverado 1500
- **GM 4.3L AFM-Delete**
2019-2021 Silverado/Sierra
- **GM 4.3L AFM**
2019-2021 Silverado/Sierra



This remanufactured GM Gen V 5.3L is available as a DFM-Delete engine for late-model applications.

“These engines are available with an AFM-Delete, or second generation DFM-Delete option, removing the cylinder deactivation technology,” said JASPER New Product Development Group Leader Brad Boeglin. “Due to increased OE security measures in these late-model applications, customers of AFM-Delete and DFM-Delete engines will need to send in their ECM to HP Tuners to have an unlocking procedure completed before the ECM can be modified.”

The GM Gen V AFM and AFM/DFM-Delete engines are covered by a nationwide, transferable parts and labor warranty of up to 3 years or 100,000 miles. Full warranty disclosure is available on our website or upon request.

For more information on the complete line of JASPER remanufactured engines, please call 800.827.7455 or visit www.jasperengines.com.

The JASPER® Co-op Deadline Draws Near

The JASPER Co-op Advertising Program is available to independent garage owners (IGOs) and transmission shops who have achieved a minimum of \$10,000 or more in sales in the previous year. Customers will receive a 3% allowance based on their total sales from the previous year toward their co-op allowance.

JASPER may reimburse up to 50% of the invoice for qualified and approved advertising. After the claim has been processed, reimbursement will be provided as a credit to your JASPER account or a check. Any unused co-op funds will expire at the end of each calendar year. For more detailed information about the JASPER Co-op Program guidelines, visit the JASPER Co-op webpage or ask your JASPER Sales Representative for more details.

As a customer, you will benefit from selling JASPER products, adding profit and satisfied customers to your business. Additionally, you will benefit from the co-op program with qualifying advertising that actively promotes your sale of JASPER products. Our program goes beyond just placing the JASPER logo in your ad; it's about delivering a strong sales message that actively works to bring customers to your shop!

To see your co-op allowance, follow these steps:

- **Step 1:** Log onto or Create a MY JASPER account. (www.myjasperaccount.com)
- **Step 2:** Click on the “MY ACCOUNT” icon. Select “Account Information & Preferences”
- **Step 3:** Scroll just below the “activity” box.

- **Step 4:** Look for the header CO-OP ADVERTISING FUNDS (based on previous year-to-date sales).

**Current Year Advertising/
Wearable Deadline
December 31st, 2025**

**Co-op Phone Number
800.827.7455, Ext 11752**

**Co-op Fax Number
812.481.0217**

**Co-op E-mail
coop@jasperengines.com**

**Co-op Webpage
www.jasperengines.com/coop-advertising.com**

JASPER® Offers Ford 5.0L Coyote Gen I and II Availability

Jasper Engines & Transmissions, the nation's leader in remanufactured powertrain products, is excited to announce the availability of the Ford 5.0L Coyote (Gen II) engine. With the Gen I engine originally released in December 2024, JASPER has now added the Gen II engine to its quality remanufactured lineup.

Ford 5.0L Coyote Gen I
• 2011- 2014 Ford F150

Ford 5.0L Coyote Gen II
• 2015-2017 Ford F150

Brad Boeglin, JASPER's New Product Development Group Leader, explained that the new engines feature JASPER-engineered pistons made from forged 4032 alloy, a significant improvement over standard OEM cast aluminum. "These pistons are designed for enhanced strength and include stronger ring lands to withstand high cylinder pressures," Boeglin said.

Boeglin also noted that initial research revealed issues with intake valve deformation in many cores received. "To address this, JASPER developed a new valve made from 21-4N material with a stainless-steel stem, ensuring long-term reliability," he added.



Ford 5.0L Coyote Engine

The Ford Coyote 5.0L Gen I and Gen II engines come with a nationwide, transferable parts and labor warranty of up to 3 years or 100,000 miles. For more information about the JASPER line of remanufactured products, please call 800.827.7455 or visit our website: www.jasperengines.com.

JASPER® Expands Ford 9.75 Differential Availability for Late-Model Transit Vans



JASPER has extended the availability of its remanufactured 9.75 differential for Ford Transit vans to include the 2023 model year.

Jasper Engines & Transmissions is excited to announce the expanded availability of rear differentials for late-model Ford Transit vans. These differentials, previously available for models from 2015 to 2019, now extend up to 2023.

9.75 Single Rear Wheel

- 2015-2023 3.73 (Standard)
- 2015-2023 3.73 (Limited Slip)
- 2015-2023 4.10 (Standard)
- 2015-2023 4.10 (Limited Slip)

9.75 Dual Rear Wheel

- 2015-2023 3.73 (Standard)
- 2015-2023 3.73 (Limited Slip)
- 2015-2023 4.10 (Standard)
- 2015-2023 4.10 (Limited Slip)

This JASPER remanufactured differential undergoes a thorough "Do It Right" process for reliable operation, which includes:

- Complete disassembly and cleaning of the housing.
- Critical inspections of the housing and gears.
- Installation of new bearings, gaskets, O-rings, seals, and thrust washers.
- Preloaded pinion bearings and matched replacement of ring and pinion gears.
- Measurement of runout and adjustments for correct backlash and tooth contact pattern.
- Four quarts of 75W-140 gear oil included.

The Ford 9.75 differential is covered by a nationwide, transferable, warranty of up to 3 years or 100,000 miles parts and labor. Full warranty disclosure is available on our website, or upon request. For more information on the complete line of JASPER remanufactured differentials, please call 800.827.7455, or log onto www.jasperengines.com.

JASPER® Supports Right to Repair Legislation

The Right to Repair Act supports fair competition, promotes consumer choice, and fosters innovation within the automotive industry. By advocating for the Right to Repair, garages can ensure they have access to essential tools, information, and parts, which is crucial for their ability to provide comprehensive and affordable repair services.

“Independent garages are the backbone of the automotive aftermarket. They deserve the same access to vehicle data, tools, and parts as dealerships,” said JASPER Executive Vice President of Sales Joe McDonald. “At JASPER, we believe that empowering these businesses isn’t just good for our industry - it’s good for every driver on the road.”

Here’s why an automotive garage should be actively involved:

Ensuring Fair Competition: Independent automotive garages often face an uneven playing field when compared to dealership service centers. Manufacturers frequently restrict access to diagnostic tools, repair manuals, and genuine parts, creating a near-monopoly on certain repairs. The Right to Repair Act aims to dismantle these barriers, allowing independent shops to compete fairly and allowing garages to purchase or license the same diagnostic tools and software used by dealerships, and to gain timely access to technical service bulletins, wiring diagrams, and other crucial repair information, ensuring they can source original equipment (OE) parts or quality aftermarket alternatives without undue restrictions.

Promoting Consumer Choice and Affordability: When independent garage owners (IGOs) have the necessary resources, consumers benefit directly. Customers are not forced to go to a dealership for repairs, which often is more expensive. Increased competition among repair shops naturally leads to more competitive pricing for services. Consumers can choose a local, trusted independent garage versus traveling sometimes up to 20 plus miles to the nearest dealership. IGOs also contribute significantly to local economies by providing jobs and services.

Fostering Innovation and Skill Development: The Right to Repair Act isn’t just about current repairs; it’s about the future of the automotive service industry. With access to the latest vehicle data and tools, technicians in independent repair shops can continuously update their skills, staying current with advancements in automotive technology, including electric vehicles (EVs) and advanced driver-assistance systems (ADAS). When independent shops can work on all vehicles, it incentivizes the aftermarket industry to innovate and produce a broader range of parts and diagnostic solutions. The Act also opens discussions about how vehicle data is accessed and secured, which is vital as cars become more connected. Independent repair shops need to be part of these conversations to ensure secure and ethical data access for repairs.

“This legislation ensures the next generation of technicians and repair shop owners can thrive in a rapidly changing landscape,” McDonald added. “It’s not just about fixing cars - it’s about



JASPER Executive Vice President of Sales Joe McDonald recently met with Florida Congresswoman Kat Cammack to discuss Right to Repair legislation. Scanning the QR code (above) will open a consent form to be included in future letters to Congress supporting Right to Repair.

securing the future of our independent repair shops, their workforce and the customers they serve.”

Building Trust and Transparency: For an IGO or transmission shop, advocating for the Right to Repair demonstrates a commitment to transparency and consumer advocacy. It shows customers the business is dedicated to providing the best possible service, even if it means challenging large manufacturers. This can build trust and customer loyalty.

Preparing for the Future of Automotive Technology: As vehicles become increasingly complex, software-driven, and connected, the need for Right to Repair legislation becomes even more critical. Without it, independent garages risk being left behind, unable to service newer models. Active involvement ensures garages can adapt to technological advancements and continue to serve their communities effectively and efficiently.

The Right to Repair Act is not just a legislative initiative; it’s a fundamental issue for the sustainability and growth of independent repair shops. By actively participating in and supporting this movement, you can safeguard your businesses, empower consumers, and contribute to a more competitive and innovative automotive repair landscape.

JASPER will continue to work with a coalition of other aftermarket companies supporting this legislation. We now have a QR code for our independent repair shops to use to support this Bill. This QR code will go to a repair campaign that the AutoCare Association created, focused on independent shops.

It’s simple. Just scan the QR code above, input the required information and click “SUBMIT.” Once you click “SUBMIT,” the system will automatically send the pre-drafted email to Members of Congress based on your address. The best opportunity to get this bill into legislation is now.

We need everyone’s help to obtain as many letters as we can, showing the support required.

The JASPER® Customer Advisory Council

Pictured here are members of the current JASPER Customer Advisory Council.

The council is made up of Independent Repair Facility owners and managers from around the country. The group meets twice a year and the members make a two-year commitment.

“Some of the subjects the Council has been discussing include attracting and retaining people that fit your culture,” said JASPER Executive Vice President of Sales Joe McDonald. “Additional topics deal with Right to Repair, and supporting the independent repair shop owner in that fight.”

“We’ve also touched on technology integration into a customer’s shop,” he said, “along with additional value added programs JASPER should offer.”

Jasper Engines & Transmissions gains insight from these meetings, as the Council discusses issues facing the automotive repair industry. We want to thank our current members, as well as past members, for helping shape the course for JASPER.

“Thank you for helping make Jasper Engines & Transmissions the Brand of Choice,” McDonald added. “We are committed to our customers’ success.”



The JASPER Customer Advisory Council included: (clockwise from bottom left) Franklin Rodriguez, Adam Smith, Steve Troyer, Shane Harris, Brian Lunstedt, Richard Feagle, Brad Birdsong, Chauncy Hanke, Emory Henley, and Angel Benitez.

The JASPER® Premium Service Plan

The JASPER Premium Service Plan is an additional way we provide your customers with an option of having Premium Warranty Coverage, adding even more value to their purchase of a JASPER Remanufactured Product. The plan gives them even greater peace of mind as they continue to enjoy their vehicle and the service you provided to them.

With the JASPER Premium Service Plan, your customer receives fluid coverage with an option of selecting Towing and Rental coverage as well -

- **Towing: Up to \$125 (Per Occurrence)**
- **Rental: Max. \$70/Day (Up to 10 Days)**

With the Jasper Premium Service Plan, YOU receive discounted pricing when the plan is purchased at the same time the unit is purchased, increasing your installation profit margin.

The Premium Service Plan is available for gas and diesel engines, transmissions, differentials, marine engines, and now fuel and air components. Check out www.jasperengines.com for plan details and exclusions. You, as the installer, and your customers have a choice of Premium Labor Rates - up to \$140.00, \$160.00, or \$210.00 per hour! It's good for you - and your customer!

Full warranty disclosure is available at: www.jasperengines.com.



Scan this QR code to access JASPER's online warranty and premium service plan.

Stop Riding the Sales Roller Coaster

By Darrin Barney, President - EliteWorldwide, Inc.

Darrin Barney

started his own auto repair and 4X4 business in 2003. By having a dedication to the success of his employees that is unlike any other, as well as to the care and safety of his customers, his success quickly caught the attention of the industry, and it's brought about his being featured in countless podcasts and nationally published articles. He's been on the cover of AutoInc. Magazine, and he's spoken at a number of the industry's largest events. Before becoming president at EliteWorldwide, he filled the role of lead trainer for the industry-acclaimed Masters Service Advisor Program, and he's coached a number of clients to incredible levels to help Elite grow into the remarkable brand it is today.



By being proactive and consistent, you can experience sustainable, and reliable, sales month after month, and avoid the sales roller coaster.

and get your team aligned. Goals create focus. No one wins a game they don't know they're playing.

2. Train Your Advisors, and Use the 300% Rule. Every time a vehicle comes in: Sell 100% of what the customer asked for. Present 100% of what the advisor recommends. Present 100% of what the tech discovers. This is what we call "Discovered Sales." If your team is only offering what was asked for, you're leaving money, and more importantly, opportunity to serve, on the table.

3. Use the Calendar Like a Boss. Plan ahead. Leave space for emergencies. Know your tech labor inventory and schedule work that's both predictable and profitable. Don't let your calendar control you, you need to own it.

4. Don't Let Vehicles Leave Without a Plan. Every car in your shop today will

need future service. The only question is, are they coming back to you? Book the next appointment, send reminders, and follow up on deferred work. Make sure you're staying top-of-mind and trusted.

5. Review & Adjust Every Week. If you didn't hit your weekly goal, don't just shrug and move on. Look at what happened. Adjust. Call customers. Revisit open estimates. Ask your team what got in the way. When you treat sales like a living, breathing process, you'll stop getting whiplash from the highs and lows.

I get it... being a shop owner means carrying a lot. You're not just running a business; you're showing up every day for your team, your family, and your future, and that's a heavy lift.

(continued on back page)

If you're like most shop owners, you've had those months where the phones won't stop ringing... and others where you're wondering if everyone in town vanished.

Sound familiar?

I've been there. I'll tell you right now: **relying on hope, luck, or a "good month" to carry you is not a strategy.** If you want sustainable, reliable sales month after month, you've got to be proactive and consistent.

Here's what we coach our clients on (and what we do in my own shop):

1. Set Clear Sales Goals & Share Them. Don't keep your numbers in your head. Write them down, talk about them,

Elite
PEOPLE. PRINCIPLES. RESULTS.



100% Associate Owned

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815 Wernsing Road · P.O. Box 650 · Jasper, IN 47547-0650
e-mail: sales@jasperengines.com
www.jasperengines.com



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Whether you're just getting started or you've been around the block and you're ready to grow, we've got a program built for you.

We don't believe in cookie-cutter coaching. No contracts. No pressure. Just real conversations and real solutions, tailored to your goals and where you are. Every one of our coaches is a current or former shop owner who knows exactly what you're walking through, and they're in a season of giving back because they've built the freedom they once dreamed of.

If any part of this hits home, reach out. And if you found us through JASPER®, let us know- we love partnering with them and their people.

From one shop owner to another: you don't have to do this alone.

Newsletter Archive QR Code



Our July 2025 newsletter was recently emailed to many of our customers across the country. We alternate between mailing and emailing our newsletters. If you missed a previous issue, please scan the QR code above to access our newsletter archive.

Contact your JASPER® factory representative to add your email address to our growing list of installers. Join us and stay informed!

Make JASPER your Brand of Choice! For more information about our remanufactured products, call us at 800.827.7455 or visit www.jasperengines.com.