



# JASPER

ENGINES & TRANSMISSIONS

100% Associate Owned



# DRIVE LINE



## News and Updates from Jasper Engines & Transmissions April 2026

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## JASPER® Offers Ford 10.5" Differential for Late-Model Applications



Jasper Engines & Transmissions is excited to announce the availability of the remanufactured 10.5" differential for the following Ford gas and diesel applications:

|                            |             |      |     |
|----------------------------|-------------|------|-----|
| 2017-2022 F350 Chassis/Cab | 6.2L Gas    | 3.73 | E/L |
| 2017-2022 F350 Chassis/Cab | 6.2L Gas    | 4.30 | E/L |
| 2017-2022 F350 Chassis/Cab | 6.2L Gas    | 3.73 | Std |
| 2017-2021 F250 Pickup      | 6.7L Diesel | 3.31 | E/L |
| 2017-2021 F250 Pickup      | 6.7L Diesel | 3.55 | E/L |
| 2017-2021 F250/F350 Pickup | 6.2L Gas    | 3.73 | E/L |
| 2017-2021 F250/F350 Pickup | 6.2L Gas    | 4.30 | E/L |
| 2017-2021 F250 Pickup      | 6.7L Diesel | 3.31 | Std |
| 2017-2021 F250 Pickup      | 6.7L Diesel | 3.55 | Std |
| 2017-2021 F250/F350 Pickup | 6.2L Gas    | 3.73 | Std |

Each JASPER remanufactured differential undergoes an extensive "Do It Right" process that ensures worry-free operation. This includes:

- Disassembly and thorough cleaning of the differential housing.
- Critical inspection of all areas of the housing, along with gear inspection at multiple points throughout the remanufacturing process.

- Installation of new parts, including bearings, gaskets, O-rings, seals, and thrust washers.
- Pinion bearings are preloaded to specifications, with ring and pinion gears replaced only in matched sets.
- Precise measurement of runout, along with inspection for correct backlash clearance and exact adjustments of tooth contact pattern.
- Includes four quarts of 75W-140 synthetic gear oil.

The Ford 10.5" differential is covered by a nationwide, transferable, warranty of up to 3 years/100,000 miles parts and labor. Full warranty disclosure is available on our website, or upon request.

For more information on the complete line of JASPER remanufactured differentials, please call 800.827.7455, or log onto [www.jasperengines.com](http://www.jasperengines.com).



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# CUSTOMER EXCELLENCE

## SAT Automotive & Transmission

Chesnee, South Carolina, is located near the North Carolina state line. At the south end of town, you'll find SAT Automotive & Transmission.

Founded by Chesnee native Heath Stephens, he initially worked for 12 years at Spartan Automotive's parts store in nearby Spartanburg. Heath also raced cars for 18 years, and race cars require constant repair. In the mid-80s, Heath's aunt needed her T-5 transmission rebuilt, but no parts were available. Hoping to find enough good parts, Heath got five T-5s from a local junkyard and successfully rebuilt her transmission on the tailgate of his pickup truck.

When word got out that Heath could rebuild these transmissions, he'd rebuild a handful of units for shops in nearby Woodruff and Rock Hill, as well as for fellow racers. Heath then opened SAT Automotive in 1992. The original shop was located on Harris Bridge Road in Chesnee. In 2003, the business moved to its current location at 1089 S. Alabama Ave. in Chesnee.

Heath started SAT Automotive as a one-man show, but now there are five employees, including three technicians with multiple certifications. Heath encourages his employees to further their automotive education by attending various ATRA & ASE seminars, including many that can be done online.

SAT Automotive has ten service bays under

5,000 square feet. They're the only shop in their area with a 30-foot lift for bus and motor home repairs. They can also perform electronic reprogramming of late-model components. They've also been known to do electrical work for other shops in their area.

SAT Automotive has bought many remanufactured JASPER products since 2022; their bread & butter has been the installation of remanufactured transmissions. "With the company standards being excellence, JASPER® is an excellent fit," said Heath. "Sub-standard is not an option."

Heath's business philosophy at SAT Automotive centers around excellence. "Excellence is the standard," said Heath. "If the result of the work isn't 100% perfect, it's wrong."

"Customers are all special, and I cherish every one," he added. "No customer is ever taken for granted, and I thank them no matter how big or small the job is. A vehicle is usually a customer's second largest investment, and I appreciate the opportunity to work on it."

With ten children, Heath is developing a succession plan at SAT Automotive, hoping the business stays in the family. Heath believes in setting short-term, medium-term, and long-term goals. The short-term goal is to build a second location to work on classic/antique cars. The medium-term goal is to increase tickets, and the long-term goal is to increase revenue and stay current with technology.



SAT Automotive & Transmission in Chesnee, South Carolina, has installed JASPER remanufactured transmissions and engines since 2022.

# Columbia Earns President's Award as Top JASPER® Sales Branch

The Columbia, South Carolina, branch of Jasper Engines & Transmissions earned the President's Award for 2025 during the company's annual sales awards held February 3rd. Today, JASPER® has 53 branches throughout the United States.

Based upon improvements in several sales categories, JASPER recognizes the President's Award as its top branch honor. In addition, the Columbia branch won awards for the Most Improved Transmission Sales, and the Most Improved Sales Volume.

"This is a testament to our Operations and Sales Associates in the Columbia market," said JASPER Executive Vice President of Sales Joe McDonald. "It's a difficult award to win and it takes a high level of teamwork."

Individually, Columbia Outside Sales Representative Allen Hammond received awards for Most Improved Sales Volume and earned Third Place in Rookie of the Year standings. Hammond was also named a Bronze Performance Award winner, achieving a company sales increase over the previous year. Outside Sales Representative Rick Kester was named Top Sales Representative in Fuel and Air Growth and, along with Outside Sales Representative Shelby Dameron, were both named Bronze Performance Award winners. Outside Sales Representative Chris Pearson earned Fifth Place in Veteran of the Year standings and was named a Silver Performance winner, achieving a company sales increase over the previous two consecutive years. Outside Sales Representative Tyler Sanborn was named a Diamond Level sales recipient, achieving a company sales increase in 2025 for four consecutive years. Columbia Branch Sales Man-



**Columbia Branch representatives (left to right) Allen Hammond, Chris Pearson, Ricky Adams, Eric Beltakis, Butch Stewart, Tyler Sanborn, and Rick Kester, pose with the President's Award at the annual JASPER Sales awards February 3rd.**

ager Eric Beltakis was named a Platinum Level sales recipient, achieving a company sales increase in 2025 for five consecutive calendar years. Finally, Outside Sales Representative and Regional Turbo and Fuel Components Specialist Butch Stewart retained his Platinum Level sales status, achieving a company sales increase in 2025 for seven consecutive years.

"I'm very proud of Eric Beltakis' dedication as our branch sales manager," McDonald added. "In a short period of time he built upon Butch Stewart's foundation as the previous sales manager and took the team to another level. This market has tremendous growth potential for years to come."

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## JASPER® Honors Do It Right Award Winners for 2025

Three JASPER® Associate-Owners were recognized in January by Jasper Holdings, Inc. CEO Doug Bawel, as winners of the annual Do It Right Award for 2025. Supervisors, or fellow Associate-Owners, can nominate Associate-Owners for the Do It Right Award throughout the year. An Associate-Owner may be nominated for outstanding service to JASPER Associate-Owners, customers, or individuals in need.

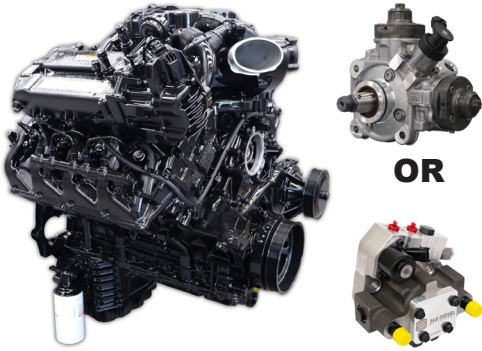
Management reviews all the nominations at year's end and presents awards to the most outstanding nominees. The number of awards may vary yearly, depending on the number of deserving nominees. Congratulations to the following winners for 2025:

**George Langdon - JET Transit.** George noticed a vehicle on fire and pulled over behind it. He grabbed his extinguisher to contain the fire to a small area until the fire department arrived.

**Jeff Campbell - JHQ Product Support Stores.** Jeff witnessed a moped/vehicle crash and assisted the moped rider until authorities arrived.

**Dimas Menjivar - JHQ Indiana Tool & Die.** An elderly neighbor reported she is very moved by Dimas' kindness and what a great neighbor he is. He keeps her driveway and sidewalk clean of snow and ice and will do the job without ever asking and will not accept anything for doing it.

# Ford 6.7L Scorpion Running Complete Diesel Available with Pump Options



This late-model 6.7L Scorpion Running Complete Diesel comes with either a stock CP4 pump (top), or S&S DCR pump (above) installed.

Jasper Engines & Transmissions, the nation's leader in remanufactured products, is excited to announce the expanded availability of the remanufactured Ford 6.7L Scorpion Running Complete Diesel Engine. This engine comes equipped with either a stock pump, or an optional S&S DCR pump installed.

**Ford 6.7L Scorpion F250-F550 Pickup 7/11/2016-2019 Stock Pump**

**Ford 6.7L Scorpion F250-F550 Pickup 7/11/2016-2019 DCR Pump**

“While the OE pump can fail if the fuel system is not properly maintained, the DCR pump is designed to withstand small amounts of contamination, or even water in the fuel,” said JASPER New Product Development Engineer Sam Kippenbrock.

This Ford 6.7L Scorpion Running Complete is covered by a nationwide, transferable parts and labor warranty of up to two years parts and labor.

For more information on the complete line of JASPER remanufactured diesel engines, please call 800.827.7455 or visit [www.jasperengines.com](http://www.jasperengines.com).

## JASPER's 2026 Performance Show Schedule



Whether outdoors (left) or indoors (right), the JASPER Authentic/Performance Group provides the same great product information. Check us out at a venue near you!

Jasper Engines & Transmissions is back on the road for 2026.

JASPER® has updated its mobile marketing program to better educate automotive enthusiasts on our remanufacturing capabilities.

We are scheduled to appear at several high-profile car shows and performance events through October.

Our performance show booths and trailer feature product displays from the Gas Engine, Transmission, Air and Fuel, Performance, and Authentic Custom Drivetrain divisions.

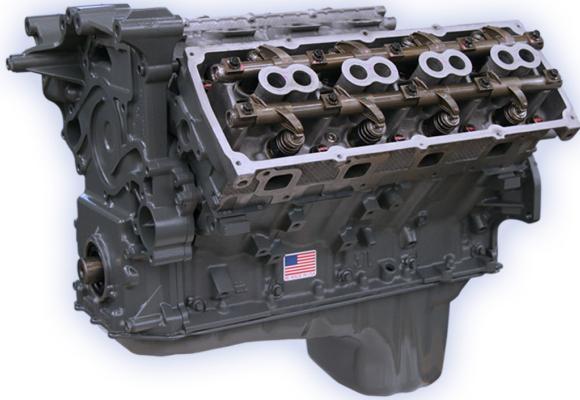
JASPER Associates are on hand at each event, so visitors can walk up and ask about our remanufacturing processes.

For nearly 85 years, JASPER has been committed to being the Brand of Choice for our customers in the automotive industry. JASPER's Mission Statement is simple: “Do It Right... And Have Fun!”

### 2026 Show Schedule (subject to change)

- **April 22-26 Spring Carlisle Collector Car Flea Market, Corral and Auction - Carlisle, PA**
- **June 19-21 Back to The Fifties - Minneapolis, MN**
- **July 16-18 Syracuse Nationals - Syracuse, NY**
- **August 6-9 NSRA Street Rod Nationals - Louisville, KY**
- **August 20-22 Jeep Invasion - Pigeon Forge, TN**
- **October 8-10 Cruisin' The Coast - Biloxi, MS**

# JASPER® Expands Availability of Stellantis 5.7L HEMI eTorque MDS-Delete Engines



Jasper Engines & Transmissions has expanded the availability of its remanufactured Stellantis 5.7L HEMI eTorque MDS-Delete engine. This engine is now available for the following late-model applications.

**Stellantis 5.7L HEMI eTorque MDS-Delete - 2019-2022.5  
RAM 1500**

**Stellantis 5.7L HEMI eTorque MDS-Delete - 2022.5-2024  
RAM 1500**

“Due to increased OE security measures, the customer will need to send in their ECM to HP Tuner to have an unlocking procedure completed before the ECM can be modified,” said JASPER New Product Development Group Leader Brad Boeglin. “In addition to sending in the ECM for unlocking, it will be necessary to purchase a Smart Access Cable and connect it to the Security Module for vehicle calibration.”

“All MDS-Delete applications have undergone rigorous emissions testing and are SEMA-certified for 49-state compliance,” Boeglin said.

The Stellantis 5.7L HEMI eTorque MDS-Delete is covered by a nationwide, transferable parts and labor warranty of up to 3 years or 100,000 miles. Full warranty disclosure is available on our website or upon request.

For more information on the complete line of JASPER remanufactured engines, please call 800.827.7455 or visit [www.jasperengines.com](http://www.jasperengines.com).

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## Albany, New York, Branch Opens

Jasper Engines & Transmissions has opened a branch location in Albany, New York, that shares its space with D&W and Weller Truck Parts.

The new branch is located at 51 Sicker Road, Suite 2, in Latham, New York, adjacent to the Albany International Airport, and approximately ten miles northwest of the Albany city center.

“This facility is owned by Jasper Holdings, Inc. and currently houses a D&W operation in the majority of the building,” said JASPER Director of Branch Operations Kevin Powell. “We are excited to now occupy the remaining space, which we will share with Weller Truck. This brings our total number of JASPER/Weller shared locations to 19.”

The Albany branch totals 16,875 square feet. D&W occupies one suite of 10,000 square feet. JASPER and Weller Truck will co-share the remaining 6,875 square feet.

“Previously, we offered limited service to this market using freight carriers and JASPER trucks dispatched from our New Jersey, Boston, and Western New York branches,” said Powell.



**The Albany Branch location is located in Latham, New York, adjacent to the Albany International Airport, and approximately ten miles from the Albany city center.**

“This new branch will allow us to increase availability and shorten lead times for our customers, extending further north than we were able to reach before.”

Albany is the 53rd branch location for JASPER in 30 states.

# July 1st Deadline for 2027 JASPER® Calendar Entries

The Jasper Engines & Transmissions 2026 calendar was a big success. A huge “Thank You” goes out to everyone who submitted entries. It’s hard to believe, but we’re already in the preliminary planning stages for our 2027 calendar. Do you or your customer have a vehicle that’s calendar-worthy? Don’t hesitate! Please send us your entry! Entrants must submit a color image and information about their unique vehicle, performance car, or truck, along with the JASPER remanufactured product that was installed.

You should place your vehicle in a show-type setting. Digital images of low-resolution quality, transferred onto photopaper, will not be accepted. High-resolution digital images, 8” x 10” at 300 dpi are required. All entries will be judged based on adherence to the category, equipment appearance, and the quality of the photograph.

*REMINDER!!! The deadline for 2027 Calendar entries is July 1st. If you have vehicle images and would like to request an entry form or additional information, contact Jennifer Hopf at: [Jennifer.Hopf@jasperengines.com](mailto:Jennifer.Hopf@jasperengines.com).*



The Jasper Engines & Transmissions Calendar is an annual tradition that not only showcases your vehicle, but also the JASPER product installed. Please submit your entry for the 2027 edition by July 1st.

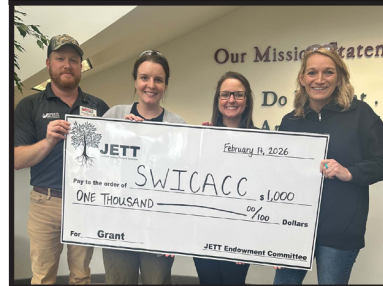
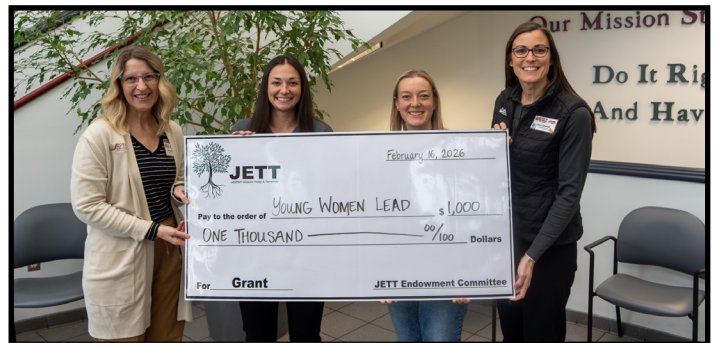
## JETT Presents Grants to Local Organizations

JASPER Endows Today and Tomorrow (JETT) had the honor of presenting two grants in February to deserving organizations in the Jasper, Indiana, community.

The first was a \$1,000.00 grant to Young Women LEAD - a national organization with local chapters that seeks to Lead, Empower, and Develop teen girls. This grant would go towards an event being hosted in Jasper, Indiana.

The second was a \$1,000.00 grant to the Southwestern Indiana Child Advocacy Center Coalition. SWICACC is a non-profit that exists to be an advocate for victims of child abuse by providing investigation and intervention services, while also providing a safe place for the children to heal. The grant received would provide additional training for nursing support staff.

JETT is a philanthropic giving circle for Jasper Engines & Transmissions Associates to pool their resources for greater impact in their communities.



Representatives of Jasper Endows Today and Tomorrow presented grants to Young Women LEAD (above), and SWICACC (at left).

# Are You Listening? The Shop Owner's Most Underrated Skill

By Darrin Barney, President - EliteWorldwide, Inc.

## Darrin Barney

*started his own auto repair and 4X4 business in 2003. By having a dedication to the success of his employees that is unlike any other, as well as to the care and safety of his customers, his success quickly caught the attention of the industry, and it's brought about his being featured in countless podcasts and nationally published articles. He's been on the cover of AutoInc. Magazine, and he's spoken at a number of the industry's largest events. Before becoming president at EliteWorldwide, he filled the role of lead trainer for the industry-acclaimed Masters Service Advisor Program, and he's coached a number of clients to incredible levels to help Elite grow into the remarkable brand it is today.*



**Build a better shop by listening better. Be the kind of leader who makes your customers, and your team, feel heard and seen (AI generated image).**

There's a difference between hearing someone and really listening. As shop owners and leaders, we're often moving fast: solving problems, giving direction, juggling a dozen decisions at once. But somewhere along the way, we can start thinking about our reply instead of truly hearing what the other person is saying.

Recently, I got called out, gently but truthfully, by someone on my team. They pointed out that I sometimes respond too quickly, cut people off mid-thought, or move to solutions before they've even finished talking. I'll be honest, it hit me. Hard. I've always prided myself on having strong people skills, but in that moment, I realized I wasn't listening like I thought I was. And it didn't stop there.

I also recognized that I'm not always fully supportive when the idea isn't mine. That was tough to admit. But it reminded

me, real leadership means being willing to grow, especially in the uncomfortable areas. Since then, I've been practicing something simple but powerful. I wait five seconds before replying. Five full seconds of silence. It feels awkward at first, but it's amazing what happens when you do it. People finish their thoughts. They go a layer deeper. They say what they really mean. And more importantly, they feel heard.

### Listening Builds Trust

When your team knows you're really listening, they're more likely to bring you ideas, tell you the truth, and stay engaged in the success of the shop. When your customers feel heard, they trust your recommendations and keep coming back. When your vendors know you're listening, you build partnerships that last.

And I'd be missing something important if I didn't say this: listen to your family. Not just at dinner or in passing, but really listen. Your spouse, your kids, your parents, they deserve your full attention, not just your leftover energy at the end of the day. Sometimes the most important thing you can do for your business is to walk through your front door, sit down, and be present for the people who love you most.

### Three Listening Habits That Can Change Everything

*1) Pause before you speak* - Give it five seconds. It might feel long, but it gives

people room to finish and gives you space to respond instead of react.

*2) Listen with your eyes* - Put the phone down, make eye contact, and be fully present. People know when you're truly with them and when you're not.

*3) Repeat back what you heard* - A quick "So what I'm hearing is" shows respect and gives them a chance to clarify or feel understood.

Five seconds might sound like a long time, but that pause has changed the way I lead conversations. Whether it's five seconds, three, or even just a deep breath, what matters is giving people the space to feel heard.

### JASPER® Listens Too

At Elite, we talk a lot about building relationships. That's one of the reasons we're proud to partner with Jasper Engines & Transmissions. They don't just sell products. They listen to shops. Whether it's feedback from the field, training support, or one-on-one conversations, JASPER leads with their ears before their answers.

The people behind JASPER aren't just great at what they do. They genuinely care about helping others succeed. That's rare, and that's the kind of partner every shop owner deserves.

*(Continued on back page)*



**100% Associate Owned**

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*(Continued from page 7)*

### **The Bottom Line**

If you want to build a better shop, start by listening better. If you want stronger relationships - with your team, your customers, your vendors, and your family - listen deeper. And if you want a partner who does the same, JASPER is one of the best in the business. As for me, I'm still working on it.

Still learning.

Still trying to be a better listener, a more present leader, and someone who supports good ideas, whether they're mine or not. One of the best ways I've found to stay grounded is simple...

Look people in the eyes.

There's a reason they say the eyes are the window to the soul. When you slow down, make eye contact, and really take someone in, it reminds you that you're not just dealing with a role or a task. You're connecting with a person. And people matter.

Let's be the kind of leaders who don't just make noise. Let's be the ones who make people feel heard and seen.

## **Newsletter Archive QR Code**



Our December 2025 newsletter was sent by email to many of our customers across the country. We alternate between mailing and emailing our newsletters. If you missed a previous issue, please scan the QR code above to access our newsletter archive.

Make JASPER your Brand of Choice! For more information about our remanufactured products, call us at 800.827.7455 or visit [www.jasperengines.com](http://www.jasperengines.com).